



# SmartNode OpenScape Business Appliance

An easy to deploy, state-of-the art unified communications solution for SMBs in a single device. OpenScape Business software is factory-installed and ready to use.



## Amplifying opportunities

Take your business to the next level with the **SmartNode OpenScape Business Appliance** for up to 1'000 users. This integrated business server, with the OpenScape Business software brings greater flexibility, mobility and workforce productivity to small and medium business.

Built on best-of-breed telephony hardware from Patton, the SmartNode OpenScape Business Appliance comes with the award winning OpenScape Business UCC software from Unify factory-installed and ready to run.

### The perfect Partnership

Deliver a complete, cutting-edge unified communications and collaboration (UCC) solution in a single, affordable and manageable device - the SmartNode OpenScape Business Appliance.

The solution provides voice and conference services, voice mail, messaging, mobility, presence functionality and a multi-media contact center all in a reliable, fully-integrated one-box solution that offers quick and simple installation and set up.

Benefit now from comprehensive UCC capabilities while transitioning to IP telephony at your own pace. Fully compatible with OpenStage IP phones, Patton's one-box appliance with

OpenScape Business is designed with a built-in SmartNode VoIP gateway to preserve your capital investments in legacy telephony and fax devices.

Integrate existing TDM fax devices, analog POTS and digital ISDN or DECT phones with the new-generation of all-IP -based UCC services. The SmartNode OpenScape Business Appliance offers flexible combinations of FXS, FXO, BRI, and PRI telephony interfaces with the tested and field-proven interoperability of SmartNode VoIP.

This Appliance provides the ideal one-box solution for SMBs that want the productivity-boosting benefits of UCC.

OpenScape Business S- the new generation UCC software from Unify combines the best-in-class enterprise voice with full UCC functionality for up to 1'000 users and plays well with OpenStage IP phones.

### A unique value proposition for small-to-medium sized business

Delivering more UCC functionality in one box for organizations with up to 1'000 users than any product on the market, the SmartNode OpenScape Business Appliance seamlessly interoperates with any TDM and/or SIP provider-network interface.

- Superior ownership experience with no rip and replace required
- Apply UCC to all users with IP Phones connected to the OpenScape Business UCC server
- Feature-rich UCC communications based on the proven Unify Voice history
- The fastest, easiest, most affordable path from any voice technology to advanced Unified Communications
- UC client available for all major mobile operating systems, including Android, iOS, Windows and more
- Web-based management tools provides simple and seamless support

### Investment Protection

Use the built-in SmartNode VoIP gateway to integrate existing devices e.g. fax machines, PSTN lines with IP-based telephony for smooth migration to full-featured Unified Communications.

### Key features in OpenScape Business

This one-box solution for small and medium-sized enterprises offers:

- Complete enterprise voice
- One Number Service
- Mobility
- Visual voicemail
- Presence
- IM messaging
- Conferencing
- Video
- Contact center
- Auto attendant
- Individual Fax Boxes

**It's all in the box!**

### Comprehensive UCC solution is quick and easy to implement



## The customer proposition – stronger team performance

### Better serve customers and employees

Accelerate the pace of organizational communications while enhancing team collaboration and enabling worker mobility throughout the enterprise. Improve customer service quality with an integrated contact center with a rich menu of customer engagement options.

### Improve worker productivity and get it all done faster

Boost employee output with streamlined communications and quicker decision-making by delivering powerful desktop UC functionality anywhere your people work—at home, in the office, or on the road.

### Enable mobility so team members can collaborate wherever they are.

Enjoy secure, effective communication among multiple sites and remote workers regardless of location, device type or network connection.

### Maximize limited budgets with reduced operational costs

Achieve the lowest possible total cost of ownership for your entire communication system: cut total call costs with SIP trunking, reduce conferencing costs by using the integrated conference bridge and reduce mobile roaming charges.

## A differentiated offer

With the SmartNode OpenScope Business Appliance for SMBs, Patton and Unify are able to offer an:

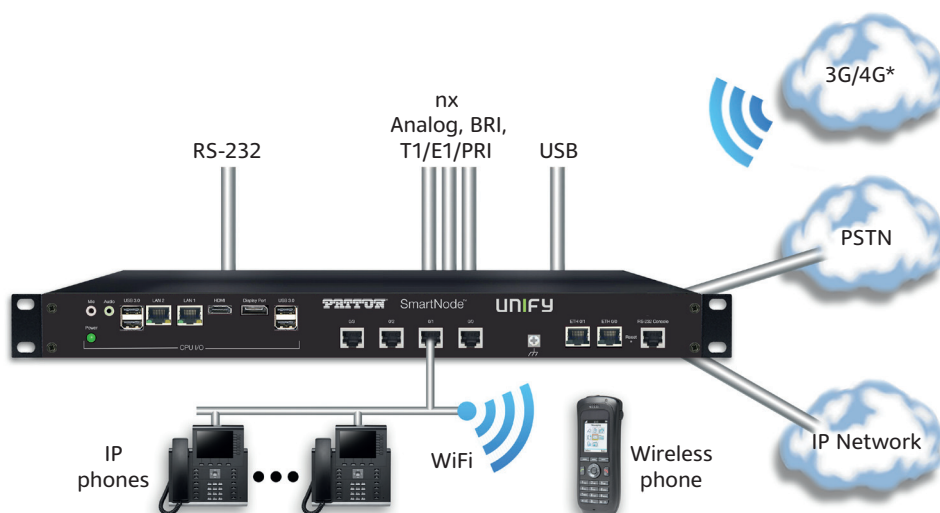
- Quick, easy deployment: one-box appliance is fast and simple to install
- Certified and tested for many Internet Telephony Service Providers (ITSP) globally
- Integrated IP capability for users and (ITSP) combined with connectivity for FXS, FXO, BRI, and PRI.
- Rich security features such as SRTP, TLS secure your communication
- Failover to alternative Service Provider trunk link or 3G/4G via USB back-up link will keep you connected 24/365
- Running on industry standard hardware with Linux operating system

Supports a broad range of phones and IP clients for office, mobile and contact-center environments.

## How to buy the offer

Get the preinstalled SmartNode OpenScope Business Appliance and the needed OpenScope Business Licences from your preferred Unify Partner.

## The SmartNode OpenScope Business Appliance from Patton and Unify



## About Patton

Patton is all about connections. It is our joy and mission to connect real-world customer challenges with high-quality, right-priced solutions—complemented by unrivaled customer service and technical support. Incorporated 1984, Patton has built everything from micro-sized widgets that connect „this-with-that,“ to carrier-grade Telecom gear that connects subscribers to service-providers. Patton’s specialty is interconnecting legacy TDM and serial systems with new-generation IP-based voice, data, and multi-media technologies.

Headquartered in Gaithersburg, MD, USA, Patton equipment - including VoIP, Ethernet extension, and wireless router technologies -is up-and-running in carrier, enterprise and industrial networks worldwide. Patton works in connection with a growing network of technology, business, and sales-channel partners. To connect with local-market requirements, Patton operates training and support centers in Switzerland, Hungary, Lebanon, Australia, and the USA.

Patton... Let’s Connect

**Patton.com**



## About Unify

Unify is one of the world’s leading communications software and services firms, providing integrated communications solutions for approximately 75 percent of the Fortune Global 500. Our solutions unify multiple networks, devices and applications into one easy-to-use platform that allows teams to engage in rich and meaningful conversations. The result is a transformation of how the enterprise communicates and collaborates that amplifies collective effort, energizes the business, and enhances business performance. Unify has a strong heritage of product reliability, innovation, open standards and security.

**unify.com**



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